

above & beyond

NSM 2012

Special Edition

CORPORATE VISION
John Freismuth

KEYNOTE SPEAKER
Dan Black

ECO-PRESS/CELLULAR MFG.

AUTOMATED PRINT SOLUTIONS

EMPIRE & YouTube
Perils of Paper People

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Building Bridges

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Mandy Nogle, GL/CMN Hospitals
Wade Snuggerud, Badger Corrugating

PLATINUM, GOLD
& SILVER SPONSORS



Corporate Vision, Empire's Future ~John Freismuth

Our number one goal of the National Sales Meeting, was to help our reps understand the culture change at Empire. We are looking at how we run our company, as seen through the eyes of our customers.

The first thing we needed to address is who is our customer and what do they need? The answer was simple. Our reps are the customer, and you

have been telling us you need faster quote turn around.

Since the last sales meeting we have been working on a web based parts catalog for all existing parts, with up to date pricing, called Automated Print Solutions (APS). The customer, rep, and account managers can access a price quote, for multiple



John Freismuth opens NSM 2012 w/ Empire's corporate vision.

quantities on an existing part, within minutes from their computer, notebook, or smart phone.

The second thing we are addressing is the cost to manufacture a product. In this industry companies struggle with the increased cost of materials. Raw material prices are changing monthly. In order to help maintain costs, Empire will hold prices for a year on repeat orders up to a 10% material increase. We will look at adjusting the price in January of each year.

Finally we have been focusing on how we produce our product. Empire has converted the majority of its manufacturing process to cellular. Cellular manufacturing allows us to produce a part from start to finish without delays in the process. We can produce a part more efficiently, quicker and with better quality.

At Empire our future can be found in the voices of our customers. Our success depends on how well we listen.



John leads a tour at the Vendor Fair explaining the benefits of the Kammann Eco-Press and cellular manufacturing.





Over 50 participants attended NSM 2012 at Stoney Creek Inn

National Sales Meeting 2012

NSM 2012: Empire Goes Above and Beyond

For the 2012 National Sales Meeting, the Marketing Team went “above and beyond” what was expected. Two years ago, we held our first National Sales Meeting not knowing what we were getting into or what to expect. This year we took advice off of the survey’s our Reps filled out and changed our approach to make this event memorable.

Doug Billings was raving that our NSM could be dubbed, “Mini SGIA.” I have to admit that with such high expectations, I was a little nervous about the turnout and how our reps and vendors would respond. I was pleasantly surprised and excited with the quality of work and dedication the marketing team took to make sure this event was a success. After listening to many comments and reading the surveys from our vendors, sales reps and our employees, it gave me validation that the NSM 2012 was a success.

This year we had our training day at Stoney Creek Inn. We focused on our new capabilities: Eco-Press (Kammann) and Automated Print Solutions and how these items bring value to our customers.

Our main event was made possible by inviting vendors to sponsor our NSM. Because of our vendors, we had the opportunity to invite Dan Black as our keynote speaker.

Dan guides organizations, companies, managers and associates on how to maximize performance, increase profitability, build customer loyalty and effectively lead their human resources to full potential. He had a 90 minute presentation, called “Light Your Own Path” where he offered valuable skills and methods that gave attendees a fresh look at the current environment to help them adjust their approach to match the mind sets of today’s business partners.

Along with the keynote speech, he also held a 60 minute break out session called “Communication Chameleon” which highlighted four different personalities and how to adjust your sales approach for these different personality types.

Thursday was capped off by John Freismuth’s Backyard BBQ, where our In house sales, account managers, sales reps, vendors and Dan Black had a chance to communicate with one another in a laid back environment.

Friday was designated to the Vendor Fair, where we had 31 vendors who paid to participate in the event. Empire employees, Reps and customer’s had the

~Jennifer Schloesser

opportunity to see what each supplier had to offer and allowed them a one-on-one approach to selling their product. Overall, everyone had positives things to say about the vendor fair and many of our employees were impressed with the turnout.



Keynote speaker, Dan Black invigorates and innovates the sales process

So the questions remains, how do we top this year’s event? With your recent survey input, I have no doubt in 2014 we will have another successful NSM that will surpass NSM 2012. I would like to Thank our Vendors, Dan Black, Sales Representatives, Customers and Account Managers for taking the time to participate. Last but not least, I would like to the Thank the Marketing Team.

Communication Chameleon – A Little More Black Magic

~Chad Ellickson



Chris from Depco, learns how to identify communication styles through a simple handshake.

Dan Black from WeSkill was the Keynote speaker at Empire’s National Sales Meeting. I had the pleasure of attending all of Dan’s sessions. Dan spoke of how to approach, communicate, and handle objections from potential customers. I found this to be useful in dealing with potential and current customers. He went over the advantages of experience, like having great knowledge of our industry. Dan also pointed out that sometimes experience can be a disadvantage, such as, not being open-minded about new opportunities or change.

Dan went over how to read a person, and

ultimately how to effectively communicate with different personalities. He taught me how to pick up on small things that give an insight about how a person thinks, such as, how they shake hands, use of eye contact, and what words they use. We have to customize the way we approach each individual, so that we can effectively communicate the message we are trying to convey.

After attending Dan’s sessions I feel that I have a better understanding of how to communicate with different types of people. I also feel motivated to use the skills I learned in my career and my personal life.

From the Heart...

Dan Black, National Speaker: Leadership, Sales & Learning Consultant

" Rather than a puff piece I thought I would just speak from the heart."



I really can’t say enough about how much I was captivated by the leadership, innovation and people at Empire Printing. As a speaker and consultant, I get to see the inner workings of 100’s of companies large and small. There are a number of companies that impress me but very few that are as remarkable as the group at Empire for these simple reasons.

The first is innovation. Empire is not satisfied with business as usual like so many others in industry. They KNOW there is a better way and if they can’t find it, they create it. Why? That brings me to my second reason, Empire is customer focused. They understand that in challenging times every penny and minute is valuable so their innovations keep costs down and minimize the time it takes for a customer to do business with them. Finally, and most importantly, they understand the value of their people. The leadership of the organizations is acutely aware of the challenges their people face from the production floor to the sales office and are leading development to help them succeed.

There is a sense of teamwork, purpose and, well, family that is unique to this group. Once you’ve been there, you can feel it. It’s easy to see why so many companies trust their business to Empire and why it has experienced such incredible growth. I can say without question, that if I need to make a connection in the print industry, I will entrust my friends and colleagues to the capable hands of Empire Printing.

~Amy Bettis

Eco-Press/Cellular Manufacturing

Our president, John Freismuth was pushing all the hot topics at his session during NSM 2012, technology, efficiency, sustainability, quality, profitability...

John elaborated on how Empire is at the leading edge for LED technology in the screen printing process. Our Kammann Roll-to-Roll Eco-Press is the first in the U.S. This one of a kind press maintains exacting registration with minimal material waste, has zero emissions, and does not require any outside venting, just power up and print!

This new technology falls right in line with Empire’s Sustainability Policy and Green Certification. We pledge to look for new opportunities and innovations that will help enhance and improve our sustainability program beyond regulatory compliance. We will incorporate activities and procedures that will reduce our environmental impact and improve the health and wellness of our employees.

Combine these efforts with our new Eco-Press and several other recent equipment upgrades and purchases Empire has great production quality at its fingertips. However, we can’t improve with equipment alone. How do we give the best product at an affordable cost? The answer is cellular manufacturing.

John took a hands on approach to demonstrating this concept. The basis of lean manufacturing is to eliminate

waste, build in quality, and promote continuous improvement. John’s hands-on demo graphically illustrated the inherent problems with traditional batch processing as compared to cellular manufacturing.

Producing goods in large batches builds delays into the process. No items



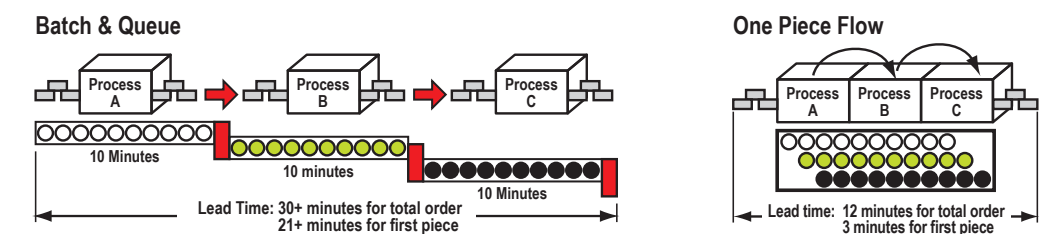
John has some fun with Jim from CJ Sales with an interactive demo for Lean & Cellular Mfg.

can move on to the next process until all the items in the lot have been processed. The larger the lot, the longer the items sit and wait between processes.

One piece flow; make what the customer needs, when they need it using minimal resources of manpower, material, and machinery. The right process will yield the right results. This is the essence of Cellular Manufacturing.

Empire has made great strides in production, with efficiency gains of 50% or more. Our employees are energized by the results. Empire is excited to continue our journey and impact the culture of our company through cellular manufacturing.

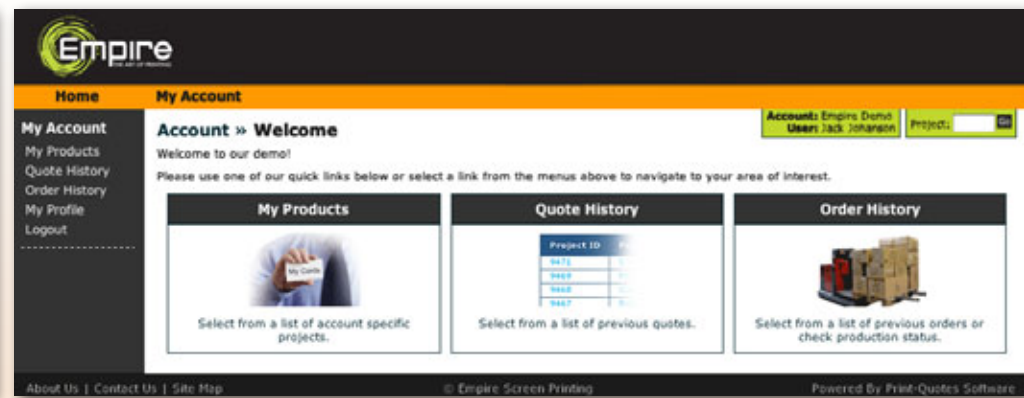
Batch Production vs. One Piece Flow



- Longer lead times between order and delivery.
- Larger material inventory must be kept on hand to anticipate customer needs.
- Resources required to store and transport products
- Increased risk for damage, deterioration, and obsolescence between processes.
- Delayed detection of quality issues can create a significant loss of material, time and resources when parts need to be reworked.
- Lead times dramatically reduced, hours vs. days and days vs. weeks.
- Minimal resources and inventory consumed, when using a Pull System of inventory signals and supply management.
- Quality is built into every step.
- Issues can be detected and solved immediately during production, reducing waste and downtime.

empire manufacturing

Continuous Improvement



Doug Billings explains the finer points of APS.

Automated Print Solutions (APS) Demo site, landing page.

APS-Automated Print Solutions

~Doug Billings

During the National Sales meeting Empire unveiled a new ordering system, Automated Print Solutions (APS). Once the demo and training period are complete, APS should be fully implemented by the beginning of 2013.

APS is a browser based print management information and communications system that will dramatically change the way we manage your printing. APS will allow print buyers the ability to obtain prices, place orders, view files 24 hours a day

from a laptop or a smart phone.

What are some of the benefits of Automated Print Solutions?

- Increased sales and improved customer service
- Instant 24/7 quotes on repeat parts helps attract new customers
- Quick response to RFQ's equals more jobs awarded
- Accurate and consistent automated estimating reduces errors
- Detailed customer and production analysis enables competitive pricing structures

- Selling tool that your competition does not possess
- Track quote and order histories
- Accurate project and production information
- Allows account managers more time to handle customer requests

To familiarize yourselves with APS just enter the following in to your browser: <http://quotes.empirescreen.com/>
Next enter the following email: demo@empirescreen.com with the following password: demo

innovate • energize • educate

~Rebecca Burg

The Perils of Paper People - Empire Seeks Out YouTube



Birch Pencil Test, drawn by Rebecca Burg.

Have you ever emailed your friend with a stupid cat video? Don't lie. Of course you have. When a video online

gets a lot of views, the video is referred to as, 'going viral'. Many companies and businesses are starting to post their own videos in an effort to spread their names across the internet, Empire soon to be among them.

Currently a work in progress, I'm creating a two minute video about a paper person (Pine) trying to keep his plane of existence from splitting in two, all while another fellow (Sir Birch) tells him all about the wonderful products Empire has to offer (complete with explosions). The commercial is traditional 2D animation and is moving right along. What was completed so far was shown during the National Sales Meeting, but I feel that it won't be quite as impressive until silly voices are added.

When will it be completed? Sometime

2013, I suppose? Traditional animation involves drawing hundreds of images to be strung together to give the illusion of movement. Though beautiful, it can take years for one person to make a five minute video by themselves. Why would I subject myself to animating that much? The work may be tedious and lengthy, but there's nothing quite like watching something I made start moving on its own when I start playing the test videos. Once it's done, it'll definitely be something I'll replay continuously (and hopefully be replayed all across the internet, too).

Next time you're about to email that video of a parakeet dancing to an AC/DC song, take a look at how many views it has gotten. Sometimes the silliest things gets everyone's attention.

recognition of excellence

Developing Relationships

Words of Praise ...

The Empire team did an outstanding job putting the event together. Thank you for your hard work and the experience you gave to everyone in attendance.

Dan Congelliere
Danlin & Associates

Thanks to you and the folks at Empire, and that's where the kudos should go, for your hard work in organizing and hosting an excellent Sales Meeting and overall interactive experience. It was informative and inspirational, and the instructional aspects were well-planned and exactly what was needed.

Ike Sargon
Southern Technical Sales, Inc.

This was the best sales meeting we had ever attended well worth the trip and time. We really enjoy selling for Empire.

Haranna Alford
Manufacturer's Choice

I would like to thank you for inviting Brian and I to your "Open House" and the nickle tour of your facility. I was very impressed with your plant operations and the friendly atmosphere and respect each employee has for each other and the plant.

Steve Vissers
Calwis Company

Great job on the National Sales Meeting, I have to say that of all the National Sales Meetings I have been to in the last 25 years this one is hands down the best, thanks for all your hard work, job well done!

Ian Munnoch, CPMR
MSA Components

relationships • loyalty • customer service

What a wonderful National Sales Meeting! The account manager's are so pumped up right now. They felt part of the team and I'm sure the reps felt the same way about them. Our supplier's were also extremely happy with the way things went. Nice job to you and everyone that helped in making this a success.

Kathy Cuellar, VP of Sales
Empire Screen Printing, Inc.

| Empire Sales Reps | Years of Service |
|--|------------------|
| Ian Munnoch, MSA Components | 30 yrs. |
| Doug Christ, Art Specialty Corp. | 27 yrs. |
| Lionel Dace, Dace & Dace..... | 27 yrs. |
| Spencer Dace, Dace & Dace..... | 22 yrs. |
| Sarah Jones, Dace & Dace..... | 16 yrs. |
| Betty Wisdom, Dace & Dace..... | 12 yrs. |
| Fred Alford, Manufacturer's Choice..... | 10 yrs. |
| Haranna Alford, Manufacturer's Choice..... | 10 yrs. |
| Doug Billings, Empire Screen Printing, Inc. | 9 yrs. |
| Jim Mitchell, C.J. Sales of Florida..... | 9 yrs. |
| Chris Bethune, C.J. Sales of Florida..... | 9 yrs. |
| Jay Dace, Dace & Dace | 8 yrs. |
| Rob Rogers, Dace & Dace..... | 8 yrs. |
| Noreen Janick, Dace & Dace..... | 7 yrs. |
| Doug Kuehn, Empire Screen Printing, Inc. | 7 yrs. |
| Ray Feitl, Raymarr, Inc..... | 7 yrs. |
| Deb Warner, Graphic Label Solutions | 7 yrs. |
| Richard Ebner, Empire Screen Printing, Inc. | 6 yrs. |
| Thomas Seidel, Dace & Dace..... | 4 yrs. |
| Cory Vieth, Empire Screen Printing, Inc. | 4 yrs. |
| Chris Cleary, DEPCO | 3 yrs. |
| Mike Rowell, DEPCO | 3 yrs. |
| William Rowell, DEPCO South..... | 3 yrs. |
| Dave Knight, Knight/Reber & Associates | 3 yrs. |
| Bill Reber, Knight/Reber & Associates..... | 3 yrs. |
| Rich Buetow, Knight/Reber & Associates..... | 3 yrs. |
| Kelly Appel, Vectura Sales, Inc. | 3 yrs. |
| Richard Gabally, Vectura Sales, Inc. | 3 yrs. |
| Dave Sarnacki, Vectura Sales, Inc..... | 3 yrs. |
| John Wagner, American Graphics..... | 2 yrs. |
| Barry Levine, C.J. Sales of Florida..... | 2 yrs. |
| Mike Bosch, C.J. Sales of Florida..... | 2 yrs. |
| Dan Congelliere, Danlin & Associates | 2 yrs. |
| Chad Ellickson, Empire Screen Printing, Inc..... | 2 yrs. |
| Peter Fantasia, Fantasia Industrial Sales..... | 2 yrs. |
| Michael Houser, Graphic Label Solutions..... | 2 yrs. |
| Jeff O'Harra, Prime Resource | 2 yrs. |
| Albert Vang, Empire Screen Printing, Inc. | 1 yr. |
| Ted Owens, Vectura Sales, Inc..... | 1 yr. |

| Welcome to the Empire Team | 2012 |
|----------------------------------|--------------------------------|
| Drew Rucker | Commonwealth Sales Co., Inc. |
| Randy Chumley | Dace & Dace |
| Marco Cruz | Dace & Dace |
| Justin Bently | DEPCO |
| Kate Grossi..... | Norton Murphy Sales Corp. |
| Mac McLuaghlin..... | Norton Murphy Sales Corp. |
| Phil Sweeney | Inografx, L.L.C. |
| Rhodes Gustafson | Jeta Enterprises |
| Ike Sargon | Southern Technical Sales, Inc. |



Brad Diesing at Flexcon explains different material options.

NSM 2012 Vendor Fair

Vendor Fair - Informative and Fun! ~Flexcon Team Members

Empire's efforts to bring the industry to their facility in order to help train team members resulted in an unqualified success. The event not only educated employees, but customers and suppliers as well! FLEXcon's booth was a busy place as many of the sales representatives on hand for the event spent time asking us about various product lines and inquiring about the many applications involving

pressure sensitive films. Still others were able to have technical questions answered about specific applications. It was indeed a privilege to be able to spend the day interacting with Empire's team!"

Michael Steinke
FLEXcon

"Awesome job! Informative and fun. Blown away by Empire's technology, capabilities and vision. Most impressive? Your people!

Thanks so much for your hospitality!!"

Rick Carr
FLEXcon

"During Empire's fabulous event, the folks from FLEXcon had a great time meeting and greeting all the Empire family who attended. We were especially pleased with the interest in and questions about our capabilities in POP and wide-format along with our many solutions for durable labeling. We were happy to answer the many questions and be able to solve an application problem or two along the way. All in all – a great event! Let's do it again!"

Shirley Monte
FLEXcon

~Dave Knight Knight-Reber, Best Sales Meeting

Congratulations on organizing and putting on one of the best sales meetings Knight/Reber & Associates has ever had the pleasure of attending in 26 years in business. The Supplier/Vendor/Partner fair was a stroke of brilliance to help finance the project and extremely educational and valuable for all your sales reps. My customer, S&S Cycle also thought it was wonderful. The suppliers gave their Marketing staff some great ideas for future POP applications.

The new direction for Empire is truly amazing and welcomed for the future. Thanks again for all your efforts in supporting Knight/Reber & Associates build our territory and building the Empire brand. We also appreciate the day in and day out excellent customer service Empire gives to our customers. Keep up the fantastic work!



Dave Knight is fired up and is ready to go at the NSM 2012.

Customer Comments

Mandy Nogle, Gundersen Lutheran Children's Miracle Network Hospitals

"On behalf of CMN Hospitals, I appreciated having the opportunity to attend the Empire Vendor Fair to take a look at the products and ultimately the possibilities Empire Screen Printing can provide to our organization. The needs of CMN Hospitals are always changing, so having the chance to see the latest and best practices in print technology is helpful to set our sights on how we can better serve our patients through organizational awareness and promotion. Thank you for this opportunity!"



Wade Snuggerud, Badger Corrugating

When Cory Vieth invited our company to the Empire vendor fair, I was skeptical to what it would really do for our company. After all, we are a building materials wholesaler, so what really could we gain? I could not have been more wrong.

We started with a tour of the Empire facility and we were blown away. Seeing all the machines in action and truly learning just what goes into creating the different types of printing was awesome. I now have a far better appreciation of what it takes to make the perfect print job every time. After our tour, Cory took us to the vendor fair. We hit up a number of different vendor tables with different products. From adhesives to printing substrates, we found new ideas and tools for our business. We were also able to come up with ways to improve some of the current products Empire prints for us.

Armed with this new knowledge and the new ideas that were inspired from the vendor fair, I can safely say our partnership with Empire will be growing in the near future. Thank you very much to everyone at Empire for a job very well done. I could not be happier to have been proven wrong!



~Amy Bettis

Vendor Fair - Building Bridges

Riding the wave of enthusiasm from the previous day, all NSM participants were eager to take part in Empire's expanded Vendor Fair. Over 30 Empire suppliers/vendors were on display. All the vendors were targeted specifically by Empire.

Sales reps, Empire employees, and customers didn't have to traverse over miles of a large convention floor to obtain information relevant to their needs. The Empire team set up a convenient, compact floor plan to make information easy to access.



Rebecca Burg helps Dan Congelliere from Danlin & Associates order Empire marketing tools.

Action on the floor was tentative at first, but built up to a loud, steady hum of conversation. Traffic was a constant ebb and flow of attendees. Vendors got a chance to show products directly to those people who work with their products, not just a purchasing agent. Employees and reps got the chance to actively seek solutions to production issues in real time.

Vendors also has the unique experience of being able to seek out other vendors. They could appreciate industry trends and innovative products on the market, and begin to build cooperative partnerships with other vendors.

The entire day was focused on establishing new relationships and expanding existing ones. Those who



Kathy Cuellar listens attentively to Dace & Dace reps Rob Rogers & Marco Cruz.

were able to attend the keynote address, were most likely trying out what they learned. Outside reps finally got to put a face to the account manager on the other end of the line at Empire.

Facility tours were offered throughout the day for all attendees. Both new and established reps could see our production process, and all of the recent equipment upgrades.

At the end of the day vendors also were able to take the tour so they could



Dan Black gets a second chance to interact with participants at the Vendor Fair.

see first hand where their products may be of most use and how they could expand their offerings to Empire.

All who attended the event came away energized about Empire. Fresh ideas and strategies about expanding sales for all were the buzz.

Empire Featured in National Magazine ~Amy Bettis



INDUSTRIAL + Specialty Printing

Industrial & Specialty Printing (iSP) is the only magazine covering functional and decorative printing done as part of the manufacturing process. The end product is not the print itself, but another final product, such as an overlay keypad, POP display, etc...

iSP readers include in plant printing departments, contract industrial printers, and commercial printers selling into industrial markets. Printed

images include but are not limited to membrane switches, RFID, medical devices with flex circuitry, nameplates, panel fronts, printed electronic components, instruments, and gauges.

When you are a leader people will begin to notice. iSP noticed the innovations made at Empire and likened us to the pioneers of old forging ahead so they could thrive and prosper. Set the standard and the rest will follow.

Check out the direct link to the current iSP article on our website, Facebook or LinkedIn pages.

Vendor Viewpoint

Platinum Sponsor - Sun Chemical



SunChemical reps Ed Klajda & Curt Baskin discuss new products w/ Empire employees Keith Cook & Diane Simonson.

I felt the Meeting was planned and organized really well by your Staff. The vendors were pleased with the meeting. You made it convenient for set up and break down. Most of us know each other which made it fun, yet a very successful business venue.

I really enjoyed your guest speaker, Dan Black. Dan used his own personal experiences and explained how he used those to find his own path forward in his career.

It was great that the vendors were included. Meeting your Sales people as well as many folks from the Empire manufacturing department was a good experience.

During the fair we were able to generate ideas for possible new target markets for Empire. Metal decorating and In-Molded Labels (IML) which are

huge potential markets for Empire.

Metal decorating can be defined as Nameplates, Identification Signs, Sports Novelty Items and Indoor Signage. IMLs are printed graphics on pressure sensitive vinyl or polyester. They require heat resistance because they will be inserted into a molding machine. Examples of in-molded labels are the labels you see on lawn mowers and snow mobiles.

I did discuss this with John Freismuth who believes these are areas of potential new business for Empire. Sun Chemical offers some very good unique UV curable products for both of those applications.

~Curt Baskin



ANNOUNCEMENTS

A HUGE Thank You to all who made this National Sales Meeting a success!
 Empire Marketing Team, Employees, Reps, Vendors, and Customers

ATTENTION Shutterbugs:
 Keep snapping those photos. Empire 2013 calendar theme Anything Goes/Eyeball Benders Photo Deadline Aug. 31, 2012 Email photos Attn: Amy Bettis amyb@empirescreen.com

Pencil us in for Summer 2014!
 Plans are in the works to build on Empire's 2012 National Sales Meeting

Don't forget to order your Empire gear and apparel:
 Contact Nate Monhaut at natem@empirescreen.com



QUALITY POLICY

Empire Screen Printing has an ongoing commitment to fully satisfy our customer. Through continual improvement in all aspects of our business, we supply the best product and service in the screen printing industry, in the most efficient and professional manner possible.

Participating Vendors/NSM Sponsors

Platinum Sponsor

SunChemicalInk Supplier

Gold Sponsors

Kammann USA Roll-to-Roll Screen Press
 La Crosse Litho Supply, LLC Graphic Solutions
 Sabic Lexans, Plastics, Digital

Silver Sponsors

Achem Lamination Supplier
 Actega Coatings and Sealants
 Adhue Graphic Resources Adhesive,s, Reflectives, Premasks
 Ameri-Cal Corporation Pressure Sensitive Products
 Arrowhead Coatings and Sealants
 APCO Flexo Lamination Supplier
 Avery Dennison Graphics Division Pressure Sensitive Materials
 Converd Recycled Materials
 Duraco Foam and Transfer Adhesives
 Flexcon Pressure Sensitive Film Products and Solutions
 Laird Plastics Graphic Solutions
 MacDermid Hard-Coated Polyesters
 MacTac Graphic Solutions
 Magnum Magnetics Magnetic Materials
 Midwest Sign and Screen Printing Supply Co. Graphic Solutions
 Mitsubishi Plastics Composites P.O.P. Materials
 Morgan Design Group Kromex
 Nazdar Ink Supplier
 Piedmont Plastics Material Supplier
 Pitman Graphic Solutions
 R-Tape CET Films Premasks, Overlaminates, Polycarbonate Films, Vinyl
 Regal Plastics Plastic Films and Sheets
 Ritrama Pressure Sensitive Films and Label Stocks
 SSI Electronics Membrane Switches
 Sefar Mesh Supplier
 TKO Graphics Fleet Graphics and Large Format Printing
 Tekra Polyesters, Digital
 Xcel Products Flexible and Rigid Products: PVC, PET, PE, HIPS and PP Film

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